

INSTRUCTIONS for SELLING ADS & BOOSTERS

1. Secure all Ads and Boosters using the enclosed forms.
2. The bottom section of the Ad Order Form is the Advertiser's receipt for their tax records. Therefore, it is very important for you to fill this out, sign it and leave it with them AFTER you have received their money or check.
3. All checks are to be made out to:
Job's Daughters International, Grand Guardian Council of Maryland, Inc.
4. Return the Ad Order Form, Ad and money or check to Mary Lake, 206 Mary Ct, Glen Burnie 21061 and postmarked by **February 20, 2010**.
5. Be sure that the ad is complete and ready to print. Do your best to make sure the ad is the right size. No items can be crossed out or written over. Please use paper clips to attach ad to order form. The ad can also be emailed to lakeml@aol.com.

NOTE: 10% OF YOUR SALES OVER \$10 IS CREDITED TOWARDS THE COST OF YOUR BANQUET TICKETS.

If you have any questions, please call Mom Lake at 410-766-1217. She can provide you assistance with writing a letter or composing a statement to use when asking for an ad.

ADDITIONAL SUGGESTIONS

Ask people you know; relatives or family friends who are self-employed or are in commission sales, such as consulting services or auto sales.

Ask businesses that the family uses, such as the barber shop, dry cleaners, auto repair shop, restaurants, etc.

Ask businesses that the Bethel uses, such as printers, fund raising reps, engravers, paper suppliers, etc.

Ask the Masonic Lodge or Eastern Star Chapter of your family, friends or relatives that may belong. It is best to make your request in writing to these groups in early January. Contact Mom Lake if you need an address.

Always be ready to collect Boosters by carrying a sandwich baggie containing a booster sheet and a pen. Ask all of your friends and relatives. Don't hesitate to ask adults and other friends from visiting Bethels, too. If a business is unable to buy an ad, then ask that person to buy a booster!